

# Creating enduring value for stakeholders

Extensive suite of quality investment products<sup>i</sup> including listed REITs and a business trust, as well as private funds in sectors where we have deep operating capabilities.

#### **Listed REITs & Business Trust**

#### **Private Funds**

















First pure-play data centre REIT listed in Asia on the Singapore Exchange



The largest diversified **Business Trust** with a portfolio of strategic infrastructure assets



US RFIT with offices and business campuses in key growth markets driven by innovation and technology



US REIT with Grade A office assets in primary markets



Private equity managers focusing on real estate in global gateway cities, and alternative asset classes, including senior living, education, infrastructure and private credit funds



# We are in the right space, at the right time ... ... well positioned amidst macrotrends



#### **Energy transition & climate change**

- We are in the business of providing clean water, clean environment and clean energy solutions
- Focusing on renewables, decarbonisation and environmental solutions



#### **Rapid urbanisation & ageing population**

- We are in the business of providing sustainable urban renewal solutions, giving ageing buildings a new lease of life, making them smart, connected and sustainable
- Shaping the future of real estate, providing best-in-class, innovative urban space solutions

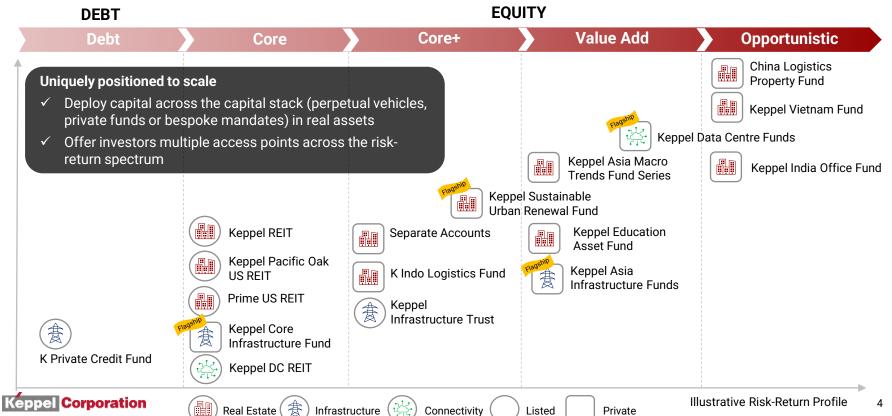


#### **Digitalisation**

- We are in the business of providing digital infrastructure
- With generative AI, there is growing demand for data centres, subsea cables and connectivity solutions



# Combining capabilities and providing solutions across investment strategies





# The Keppel difference: Our deep operating capabilities

Infrastructure

Real Estate

Connectivity

# Over 30 years of infrastructure investment, development and management track record

### **Global solutions** Leveraging Keppel's strong technical expertise and proven operating capabilities to provide solutions for the world's most pressing challenges INDIA Cleantech Solar Asia -C&I Solar 6. SWEDEN, NORWAY & GERMANY Onshore and offshore wind farm MANCHESTER Greater Manchester Energy-from-Waste Plant

**POLAND** 

Bialystok Energy-from-Waste Plant

**Keppel Corporation** 

#### 1. SINGAPORE

- · Keppel Marina East Desalination Plant
- Singapore Integrated Waste Management Facility (IWMF)
- Keppel Sakra Cogen Plant
- · City Energy
- Keppel Merlimau Cogen Plant
- Senoko WTE Plant
- · Keppel Seghers Tuas WTE Plant
- Keppel Seghers Ulu Pandan NEWater Plant
- SingSpring Desalination Plant
- 800 Super
- Bifrost Subsea Cable
- Gimi FLNG Vessel
- Keppel District Heating & Cooling Systems assets

#### 2. SAUDI ARABIA

Aramco Gas Pipelines Company

#### DOHA

 Domestic Solid Waste Management Center

#### 3. THE PHILIPPINES

 Philippine Coastal Storage & Pipeline Corporation

#### SOUTH KOREA

Eco Management Korea

#### **CHINA & HONG KONG**

- Bao An Waste-to-Energy Plant
- IWMF Hong Kong

#### 4. AUSTRALIA & NEW ZEALAND

- Ixom Water treatment & chemical distribution
- Kwinana Energy-from-Waste Plant







# Greening cities with waste, water & wastewater solutions

#### 40% of Singapore's municipal waste

Treat ~40% of Singapore's municipal incinerable waste, and diverting waste from landfill

#### >75,000 tpd of incineration capacity

Integrated waste management provider, with services diversified across solid waste management, liquid waste management and landfill

#### >100 WTE projects & 150 WTE lines

Developer and operator, as well as provider of proprietary technology packages for projects across 17 countries and 4 continents

# 876,263m<sup>3</sup>/day waste & wastewater production

Provider of a comprehensive suite of water solutions covering all phases of the water cycle

# Supplying ~25% of Singapore's water demand

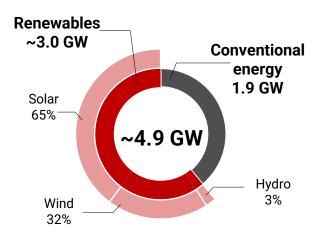
Capable of processing up to 25% of desalinated water and 26% of NEWater supply in Singapore

# **Growing our energy & environment business**

# ~4.9 GW<sup>i</sup>

Total generation capacity on a gross basis, of which 64% is operational while 36% is under development

- Expanding sources of stable recurring income
- ✓ Strong deal flow pipeline in well-established markets, with best-in-class operators
- ✓ Tapping 3rd party funds for growth



#### Quality portfolio of diverse renewable energy projects









# Advancing into an asset-light urban space solutions provider

#### **Accelerating landbank monetisation**

Working to substantially monetise landbank, including through injection into Keppel-managed funds



- Pivoting towards real estate-as-a-service with focus on growing recurring income
- Exploring pipeline of sustainable urban renewal and senior living projects across key markets

130 years

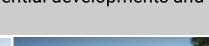
years of experience ~39,000 residential units in

landbank

1.7m sqm of commercial GFA<sup>i</sup>

# We provide sustainable and innovative urban space solutions

Sterling portfolio of residential developments and integrated townships





The Reef at King's Dock, Singapore



Waterfront Residences, Tianjin



Celesta Heights, Ho Chi Minh City

Growing commercial portfolio in key Asian cities





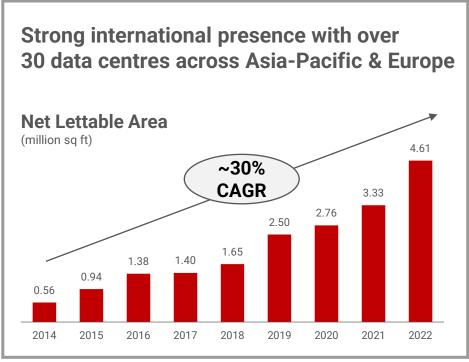


Park Avenue Central, Shanghai

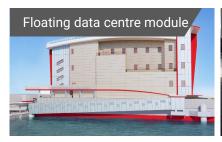


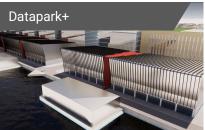
Saigon Sports City, Ho Chi Minh City

### We are a trusted partner for data centre solutions



We provide our clients with not just data storage services but also green electrons to support their net zero ambitions











# We are developing and operating the world's largest capacity high-speed optical cable across the Pacific Ocean

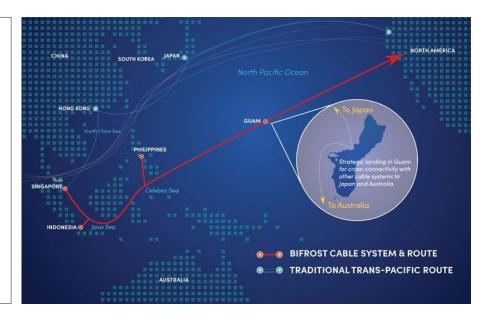
#### Bifrost Cable System

First subsea fibre cable system directly connecting Singapore to the West Coast of North America via Indonesia through the Java Sea and Celebes Sea

**Length:** >15,000km

Keppel's share of total project cost: ~US\$350m

Completion: 2024

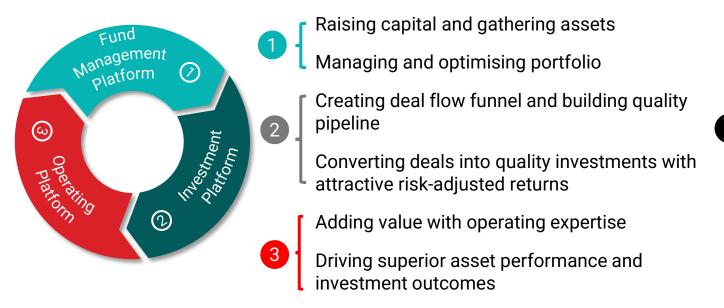






# Driving growth for our stakeholders

# Driving growth through a virtuous investment cycle

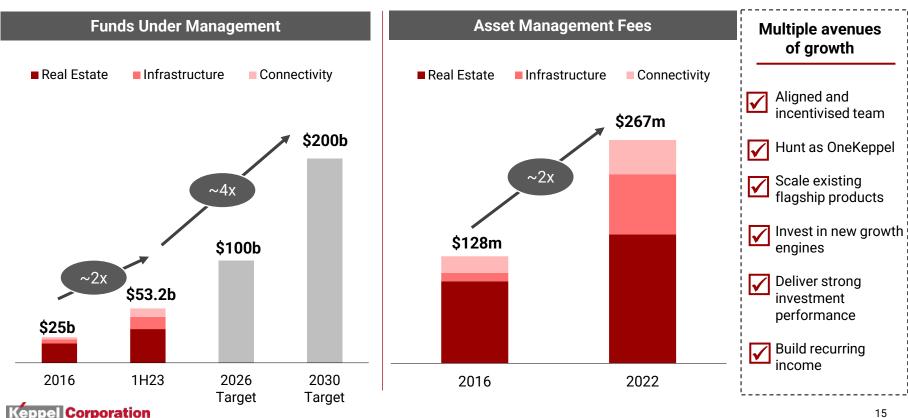




These will in turn boost fund raising and asset gathering at speed and scale towards Keppel's \$200b FUM target



### Scaling up FUM and asset management fees



# Multi-asset portfolios in sectors fuelled by macrotrends

Category	No	Funds / SMAs	FUM <sup>i</sup>		
Infrastructure	1	Keppel Asia Infra Fund (KAIF)	\$5.6b		
iiiiasiiuciure	2	K Private Credit Fund			
	3	Alpha Asia Macro Fund Trends Fund (AAMTF) III			
Real Estate	4	Alpha Asia Macro Fund Trends Fund (AAMTF) IV			
	5	Alpha Asia Separate Account			
	6	German RE SMA			
	7	Korean RE GP Program			
	8	China SUR Program	\$20.3b		
	9	China Residential Program			
	10	K Indo Logistics Fund			
	11	Keppel Vietnam Fund			
	12	China Logistics Property fund			
	13	US Senior Living GP Program			
	14	Keppel Education Asset Fund (KEAF)			
Connectivity	15	Alpha Data Centre Fund	\$4.6b		
Connectivity	16	Keppel DC Fund II			



<sup>&</sup>lt;sup>i</sup> Gross asset value on leveraged basis when fund is fully invested. As at 30 June 2023.

ii Includes co-investment capital in parallel funds/side cars.

### **Listed REITs and business trust**

No	Listed REITs/Trust	Market capitalisation	AUM	No of assets	Geographic presence
1	Keppel REIT	\$3.4b	\$9.2b	12	Singapore, Australia, South Korea, Japan
2	Keppel DC REIT	\$3.6b	\$3.7b	23	Singapore, Australia, China, Malaysia, Germany, Ireland, Italy, The Netherlands, United Kingdom
3	Keppel Infrastructure Trust	\$2.9b	\$7.3b	12	Singapore, Germany, Norway & Sweden, Kingdom of Saudi Arabia, The Philippines, South Korea, Australia & New Zealand
4	Keppel Pacific Oak US REIT	US\$329m	US\$1.42b	13	The United States
5	Prime US REIT	US\$249m	US\$1.55b	14	The United States



<sup>&</sup>lt;sup>1</sup> Gross asset value on leveraged basis when fund is fully invested. As at 30 June 2023.

### Well-positioned to create strong value



Strong investment track record

Over 20 years track record in managing private funds with seasoned management team



Differentiated value proposition for investors

Global alternative real asset manager with strong operating capabilities, creating solutions for a sustainable future



Capturing growth from long-term secular trends

Well positioned to seize opportunities from energy transition, urbanisation and digitalisation



Optimised structure for growth

Three platforms to drive value creation across horizontallyintegrated infrastructure, real estate and connectivity segments



We are connecting investors with strategic real assets across infrastructure, real estate and connectivity that produce strong inflation-protected cashflows amidst the volatile global environment.

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