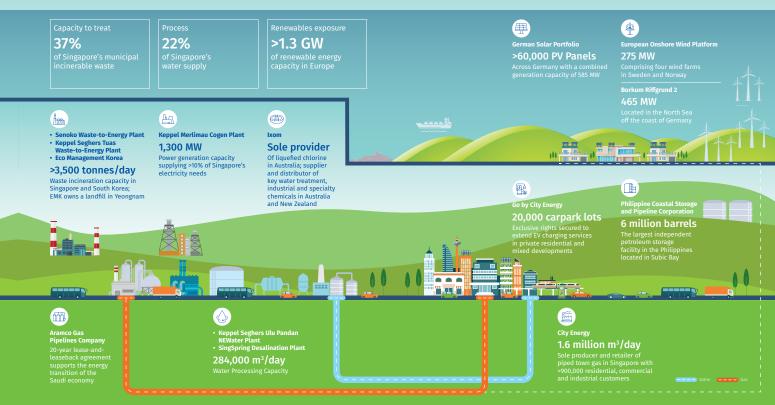


All information as at 31 December 2023, unless otherwise stated.

# **BUILDING THE INFRASTRUCTURAL FOUNDATION** FOR A SUSTAINABLE FUTURE

# Supports energy transition, safeguards the environment and drives economic growth





# FY 2023: RECORD EBITDA, DISTRIBUTABLE INCOME (DI) AND DPU

### **RECORD EBITDA**

\$463.7m<sup>1</sup> Up 15.3% y-o-y

RECORD DI<sup>2</sup> \$316.8m

Up 42% y-o-y

# **Record DPU (cents)**



# **DELIVERING DPU-ACCRETION<sup>4</sup>**

>16%

For 1Q 2024 transactions (FY 2023 pro forma)

## **FOCUS ON GROWTH AND VALUE CREATION:**

- KMC CTA extension and capital restructuring: +11%4
- Proposed acquisition of Ventura: +3.4%4
- Acquisition of German Solar Portfolio: +1.7%4,5

### **RESILIENT PORTFOLIO**

>90%

Inflation-protection

- ~65% of portfolio with cost pass-through mechanisms / CPI linked
- ~30% in businesses with leading position and price setting capabilities
- Excludes one-off acquisition related cost incurred (\$3.7m), unrealised exchange gains (\$3.3m), fair value gain on the investment in Aramco Gas Pipelines Company (AGPC) (\$9.3m),
- write-off of EMK's fixed assets (\$1.7m) and reversal of impairment loss on the Lista onshore wind farm in Norway (\$1.5m). Group adjusted EBITDA would be \$472.4m without the adjustments. Computed as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.
- Includes special distribution of 2.33 cents supported by successful value creation strategy.
- Assume that all Distributable Income generated will be distributed to KIT and minority shareholders. The pro forma DPU set out herein should not be interpreted as being representative
- DPU-accretion of 2% as disclosed in the announcement made on 21 Dec 2023 is based on FY 2022 pro forma.



# **Record EBITDA Driven by Value Creation**

#### **IXOM**



**FY 2019 EBITDA** A\$130.2m<sup>1</sup>



**EBITDA** growth



**FY 2023 EBITDA** A\$197.7m<sup>1</sup>

\$131m Ixom: Special distribution to Unitholders

273 m

February 2019 **Ixom Acquisition** 

- Strengthened market leading position: 7 bolt-on acquisitions and 3 non-core divestments
- Realised revenue and cost synergies
- Completed refinancing: Strong demand with facility upsized to ~A\$1.04b

## City Energy



**FY 2021 EBITDA** S\$47.4m



**EBITDA** growth



**FY 2023 EBITDA** S\$81.3m<sup>2</sup>



City Energy: To partially fund FY 2022 Acquisition

New strategy and rebranding in 2021

- Built new growth engines: EV charging and smart home solutions
- Entered new market with the acquisition of Tan Soon Huah LPG business
- Completed refinancing into a sustainability-linked loan upsized to \$400m

## **Philippine Coastal Storage & Pipeline Corporation**



FY 2021 EBITDA US\$24.7m



**EBITDA** growth **40%** 

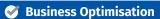


**FY 2023 EBITDA** US\$34.4m

January 2021 **Acquisition** 

- Success in renewals and secured new customers: Increased utilisation from 66% to almost 100%
- Implemented new pricing strategy to drive revenue and enhance margins
- On-going tank storage capacity expansion works

# Improve Asset Performance





# **City Energy**

#### Position City Energy as a key importer for green hydrogen, and accelerate transition to green hydrogen

Grow new businesses in solar, EV charging, and LPG business

#### **Ixom**

- Further sharpen business
- Pursue bolt-on opportunities Leverage on strategic assets
- to grow market share
- Enhance supply chain and increase customer stickiness

#### **Philippine Coastal Storage** & Pipeline Corporation

- Expanding within and outside Subic Bay to meet demand
- Enhance utilisation and minimise excess capacity
- Tap on positive pricing opportunities

# **Eco Management Korea**

- Drive growth through bolt-on acquisitions
- Sharpen liquids business and improve waste mix
- Securing designated waste licenses to improve pricing
- Based on Ixom's full year results for their financial year ended 30 September, excluding one-off cost and lease adjustments.
- Exclude one-off acquisition related cost and unrealised exchange gain.

# SUSTAINABILITY HIGHLIGHTS

# **ENVIRONMENTAL STEWARDSHIP**

#### **EMISSIONS INTENSITY**

# 36% reduction

Carbon emissions intensity decreased 20% year-on-year (YoY) to 6,900 tCO2e/\$m. This is a 36% reduction from 2019's levels largely due to exceptional portfolio performance resulting in higher Distributable Income for KIT in 2023.

#### **RENEWABLES**

# 19%1

Increased exposure to renewable energy from 10% to 19% of AUM with the acquisition of a solar portfolio in Germany, which includes over 60,000 bundled solar photovoltaic (PV) systems across the

### **RESPONSIBLE BUSINESS**

#### **COMPLIANCE**

## Zero incidences

Zero instances of non-compliance with laws or regulations, nor any incident of corruption, bribery or fraud.

#### **OPERATIONAL EXCELLENCE**

### Zero breaches

No incidents of physical security breaches affecting the operations of KIT's businesses and assets and no leaks, breaches, thefts and loss of customer data.

# **PEOPLE AND COMMUNITY**

#### TRAINING AND DEVELOPMENT

# 28.4 hours

The Trustee-Manager achieved an average of 28.4 training hours per employee in 2023. up from 23.7 hours in 2022.

# **VOLUNTEERISM**

# >900 hours

The Trustee-Manager, as part of Keppel's Fund Management and Investment platforms (Keppel FM&I), committed more than 900 hours of community service in 2023, exceeding its target of 500 hours.

<sup>1</sup> Following the first phase completion of the German Solar Portfolio.

#### For more information

- https://www.kepinfratrust.com





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